

Always Recruit The Best People

Date: Wednesday 14th March 2012

Time: 5pm for a 5.30 start. Finish at 7pm when attendees network over a glass of wine

Venue: Imperial Hotel, First Avenue, Hove (<http://www.imperial-hove.com/maps.htm>)

Cost: £30* plus VAT (there is no joining fee - people just pay when they book)

Synopsis:

Even people that recruit others for a living often do not know best practice, which is surprising because it costs in excess of 50% of starting salary to recruit a candidate, taking into account the costs of management time and induction. It can cost twice the annual salary if you recruit the wrong person, because a recruitment error will usually have an adverse impact on your culture for longer than most businesses realise. How can you ensure that the next time you recruit a person, at any level in your organisation, you will find and select the right individual? The answer lies in a robust process that concentrates on testing core values as well as skills. You need to know that an employee can do the job, but you also need to know that they will. This participative session will show you our process and will include a practice interview.

Terms: *Payable on presentation and in advance of the event. Any cancellation must be made in writing at least 48 hours prior to the event, or payment will be due in full.

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